



Chart Industries, Inc.

Investor Presentation

August 2015



FUNDAMENTALLY STRONG
STRATEGICALLY DIVERSIFIED
LEADER IN ALL MARKETS

Disclosure

Forward-Looking Statements: This presentation includes “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. The use of words such as “may”, “might”, “should”, “will”, “expect”, “plan”, “anticipate”, “believe”, “estimate”, “project”, “forecast”, “outlook”, “intend”, “future”, “potential” or “continue”, and other similar expressions are intended to identify forward-looking statements. All of these forward-looking statements are based on estimates and assumptions by our management as of the date of this presentation that, although we believe to be reasonable, are inherently uncertain. Forward-looking statements involve risks and uncertainties that could cause the Company’s actual results or circumstances to differ materially from those expressed or implied by forward-looking statements. These risks and uncertainties include, among others, the following: the cyclical nature of the markets that the Company serves and the vulnerability of those markets to economic downturns; a delay, significant reduction in or loss of purchases by large customers; a delay in the anticipated timing of LNG infrastructure build out or a delay or failure to receive possible large orders, including potential orders related to opportunities for LNG liquefaction facilities; fluctuations in energy prices; the potential for negative developments in the natural gas industry related to hydraulic fracturing; competition; changes in government energy policy or the failure of expected changes in policy to materialize; our ability to successfully manage our operational expansions; the modification or cancellation of orders in our backlog; challenges and uncertainties associated with efforts to acquire and integrate product lines or businesses; economic downturns and deteriorating financial conditions; potential future impairment of the Company’s significant goodwill and other intangibles; our ability to manage our fixed-price contract exposure; our reliance on key suppliers and services; changes in government healthcare regulations and reimbursement policies; litigation and disputes involving the Company, including product liability, contract, warranty, intellectual property, employment and environmental claims; general economic, political, business and market risks associated with the Company’s international operations and transactions; variability in operating results associated with unanticipated increases in warranty returns of Company products; loss of key employees and deterioration of employee or labor relations; fluctuations in foreign currency exchange and interest rates; financial distress of third parties; our ability to control our costs while maintaining customer relationships and core business resources; our ability to protect our intellectual property; the regulation of our products by the U.S. Food & Drug Administration and other governmental authorities; the pricing and availability of raw materials; technological security threats; the cost of compliance with environmental, health and safety laws; additional liabilities related to taxes; the impact of severe weather; changes in regulations governing the export of our products; and volatility and fluctuations in the price of the Company’s stock. For a discussion of these and additional risks that could cause actual results to differ from those described in the forward-looking statements, see disclosure under Item 1A. “Risk Factors” in the Company’s most recent Annual Report on Form 10-K and other recent filings with the Securities and Exchange Commission, which should be reviewed carefully. Please consider the Company’s forward-looking statements in light of these risks. Any forward-looking statement speaks only as of its date. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law.

Industry Leader With Strong Growth

Leading Industry Positions

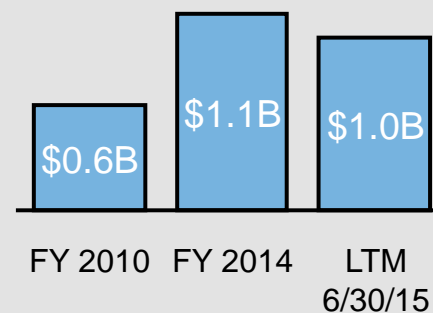
#1 or **#2**
in all primary
industries served

Robust Operating Cash Flows

\$85M
LTM as of 6/30/2015

Strong Order Activity

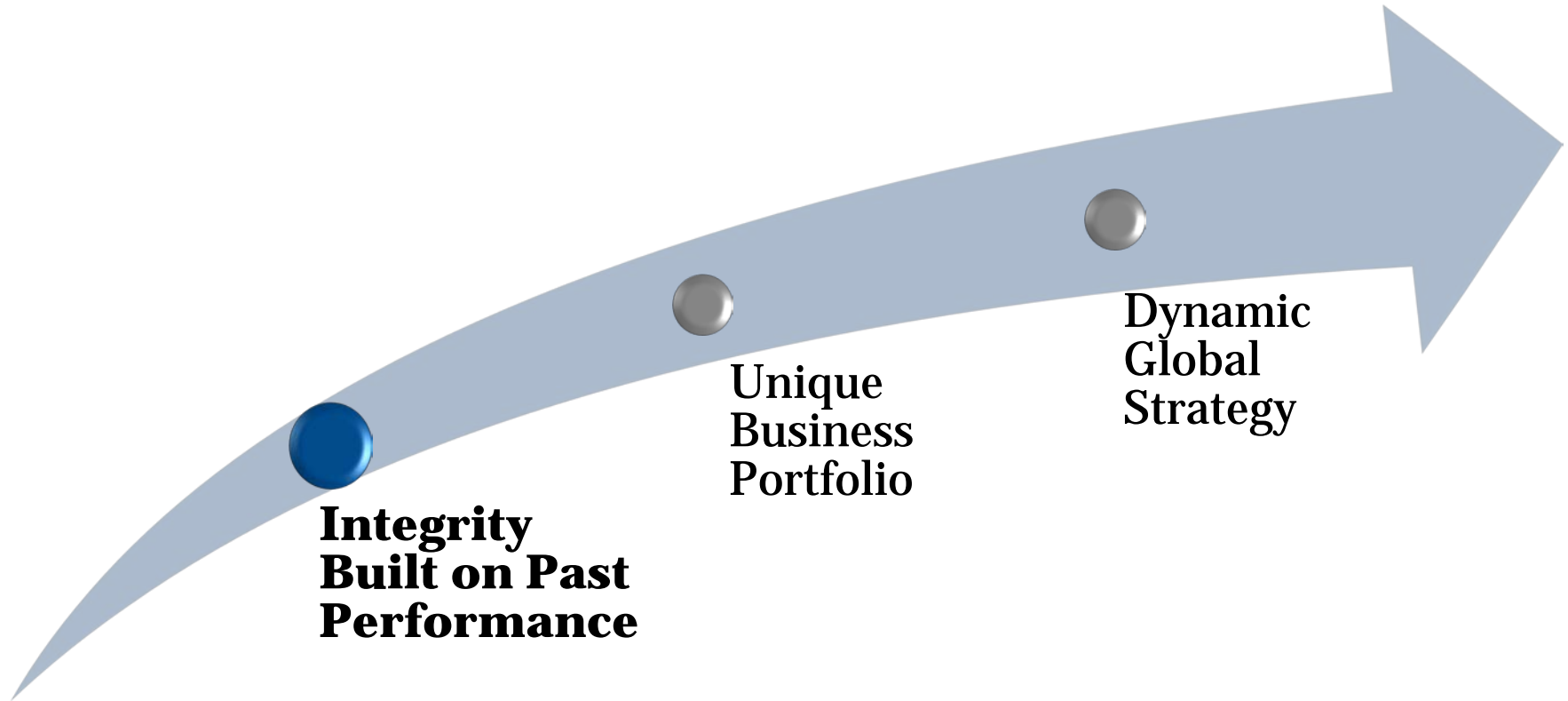
Annual orders
nearly doubled
in 4 years



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Driven By Technology

Chart is a recognized global brand for the design and manufacture of highly engineered cryogenic equipment used from beginning to end in the liquid gas supply chain.

Innovation

We are passionate about what we do and dedicated to continuous, innovative development.

Experience

Customers rely on our knowledge because we are experts in our field.

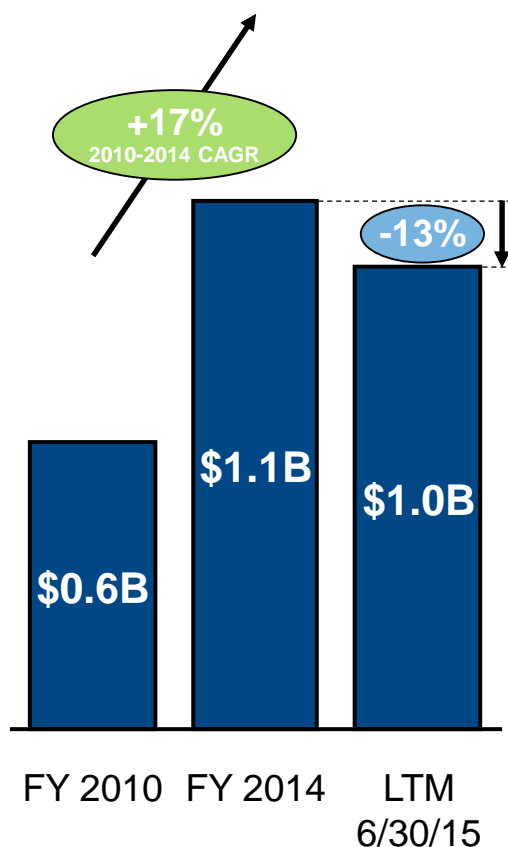
Performance

We fulfill expectations. We respect our customers and are committed to meeting their needs.

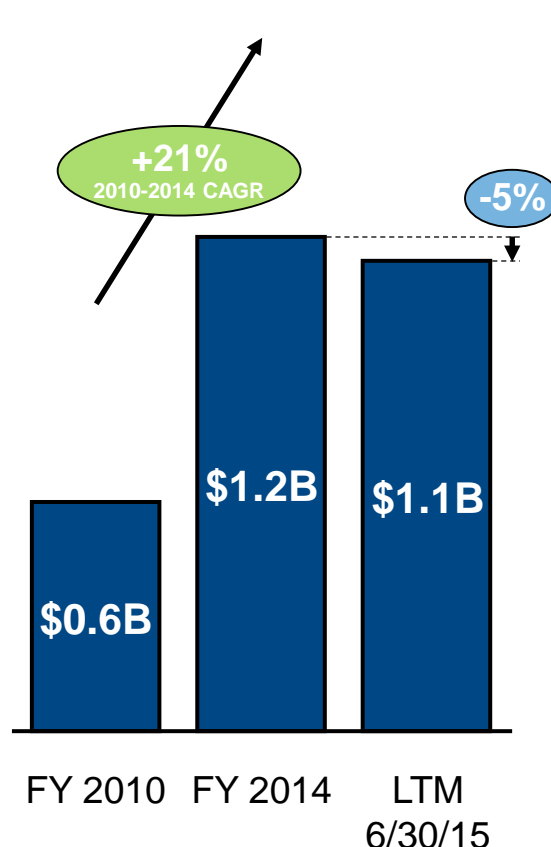
You may never use the products we make, but everyone uses the products we make possible.

Delivered Strong Growth Over Last Cycle...

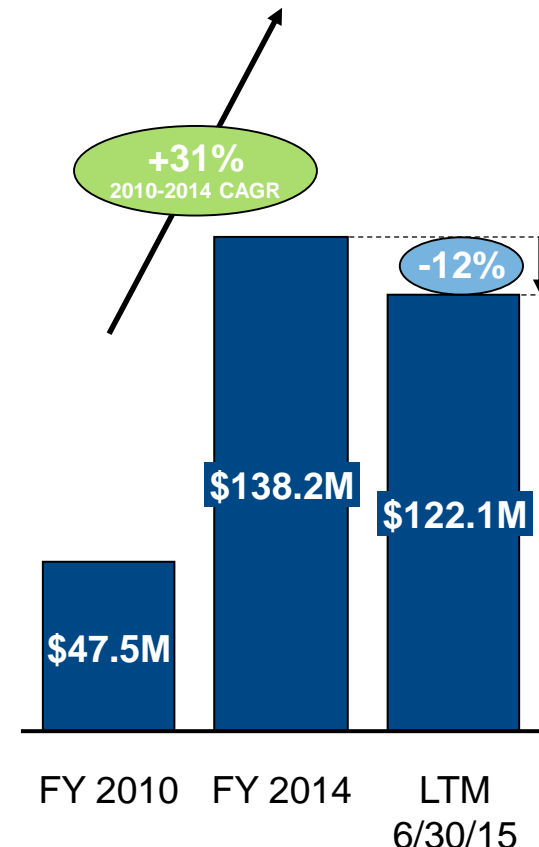
Orders



Revenues



Operating Income



...Through Strategic Execution



Optimized Capacity To Meet Demand



Operations Excellence

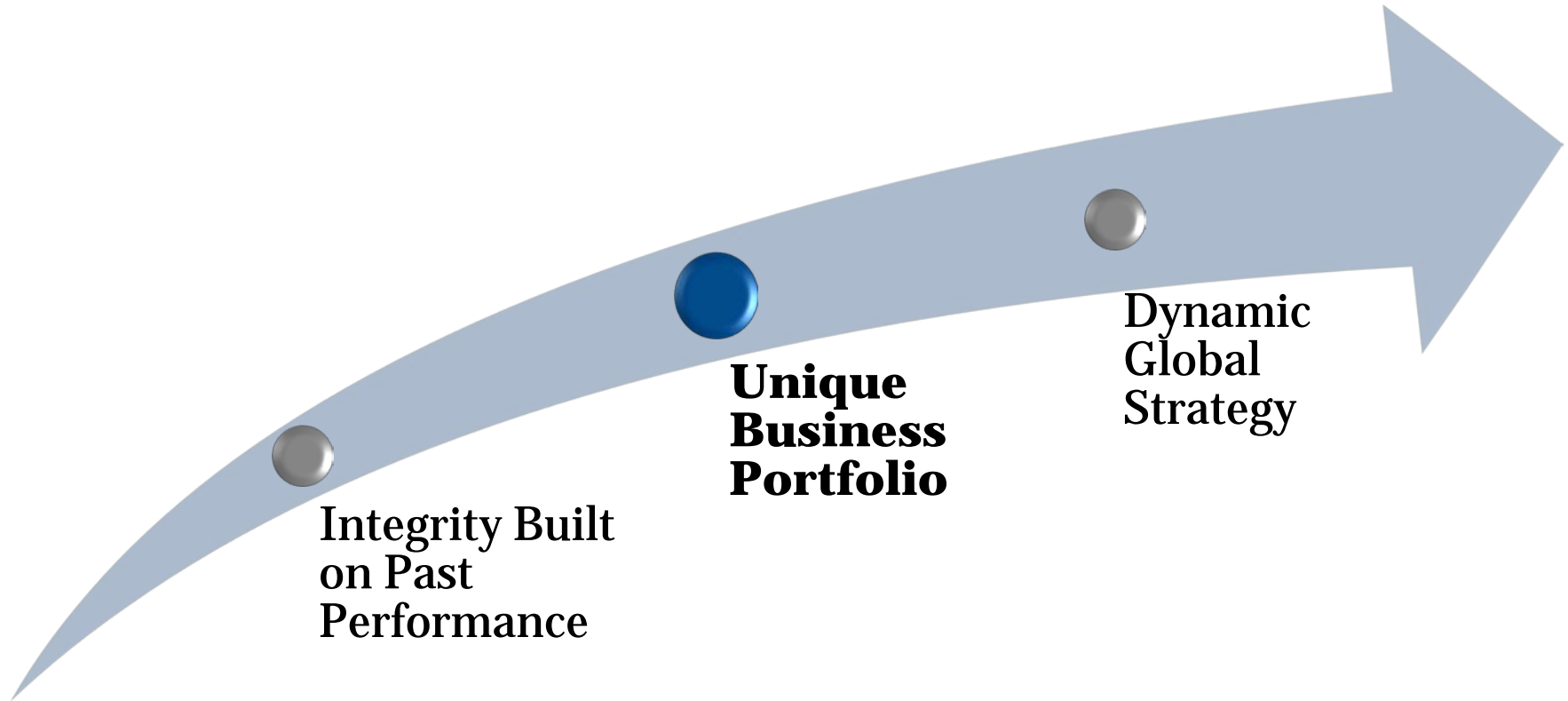


Leveraged Inorganic Growth

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Integrity Built
on Past
Performance

**Unique
Business
Portfolio**

Dynamic
Global
Strategy

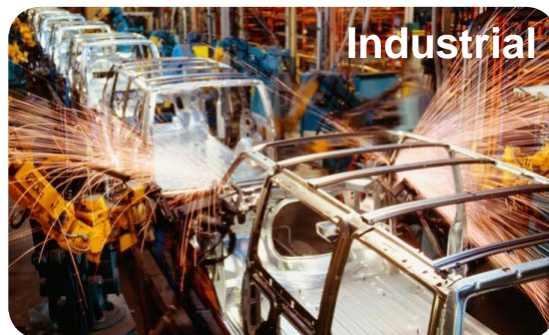
Unique Business Portfolio

Energy & Chemicals
(E&C)

Distribution & Storage
(D&S)

BioMedical

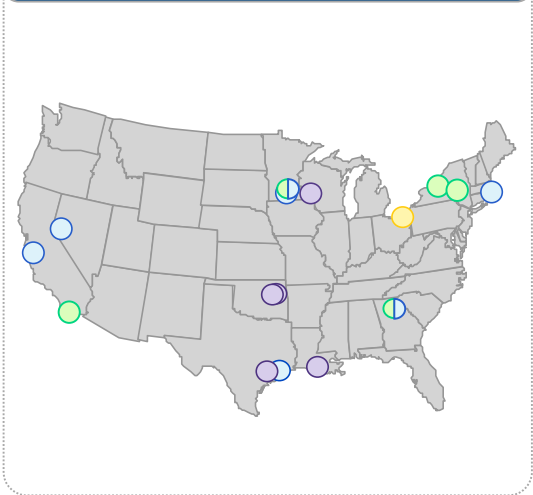
Industries Served



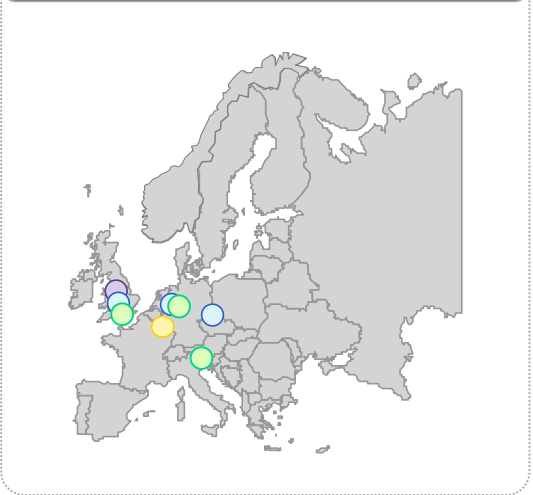
Strategically Located Operations

Operating leverage provides the flexibility to size capacity to meet customer needs

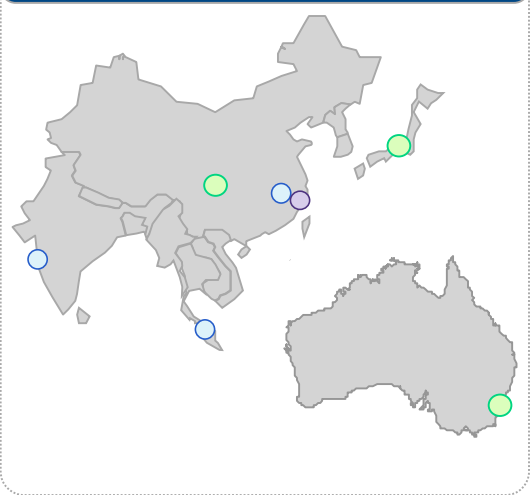
North America



Europe



Asia - Pacific



Mission Critical Equipment Provider

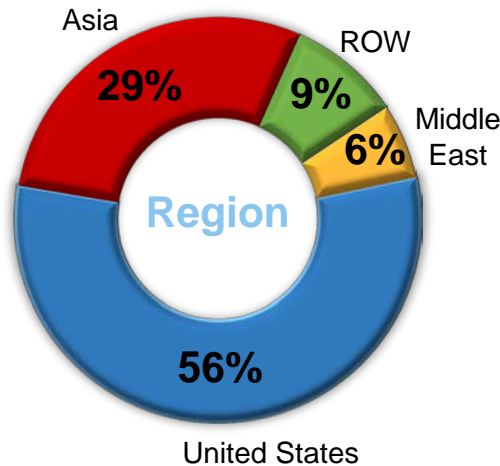
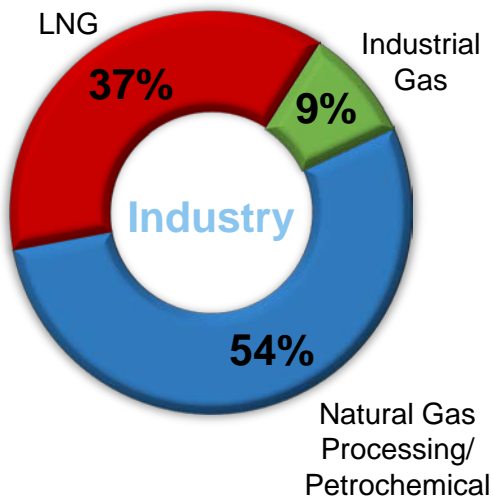
Highly engineered equipment and systems used in the separation, liquefaction and purification of hydrocarbon and industrial gases for natural gas processing, LNG and industrial gas applications



- ✓ Supplier of Braze Aluminum Heat Exchangers (BAHX), Air Cooled Heat Exchangers (ACHX) and Cold Boxes
- ✓ Provider of integrated systems for gas processing, LNG and petrochemical applications
- ✓ Technology leader for over 50 years

Serving Energy Markets Globally

E&C FY 2014 Sales of \$388.0M



LTM 6/30/15 Highlights

34%
of Total Chart Sales

\$182MM
Backlog at 6/30/2015

30%
Gross Margin

Leading Cryogenic Equipment Provider

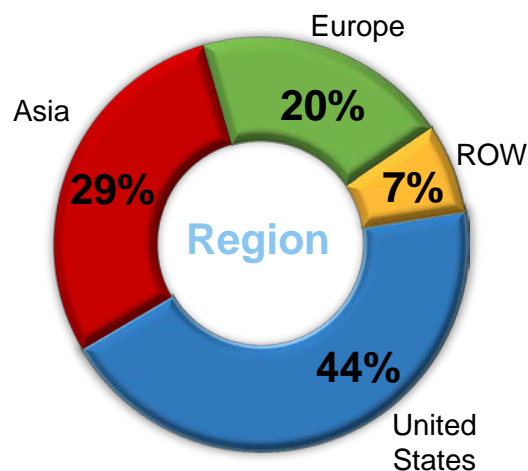
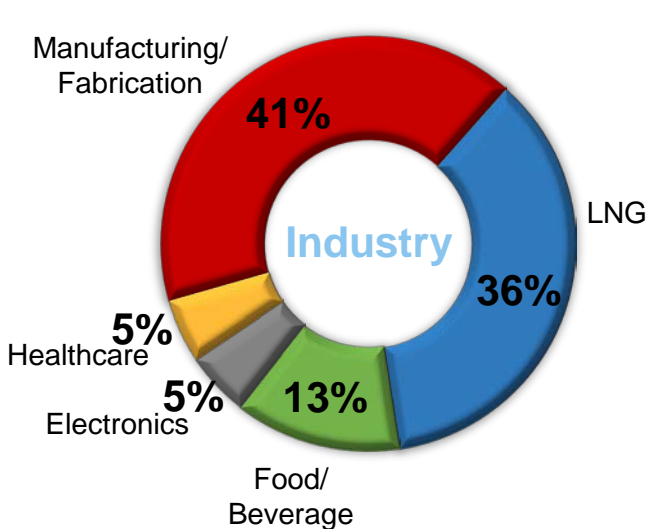
Designer, manufacturer and service provider of cryogenic solutions for the storage and delivery of cryogenic liquids used in industrial gas and LNG applications



- ✓ Complete portfolio of cryogenic distribution and storage equipment
- ✓ Leading innovator in cryogenic packaged gas and MicroBulk systems
- ✓ Over 20 years of experience in LNG applications

Diversified Product Portfolio

D&S FY 2014 Sales of \$578.8M



LTM 6/30/15 Highlights

46%
of Total Chart Sales

\$322MM
Backlog at 6/30/15

26%
Gross Margin

Innovative Solution Provider

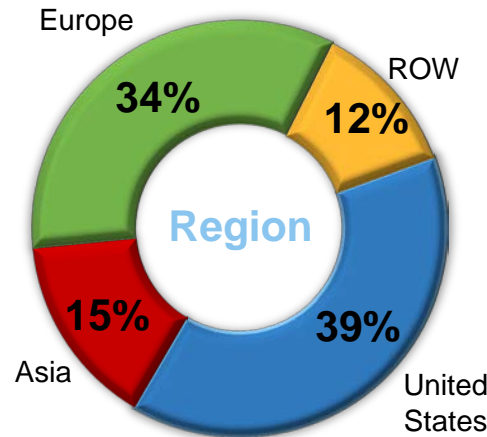
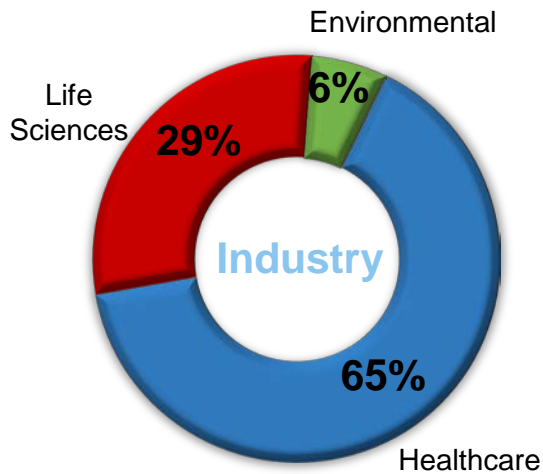
Healthcare, life science and environmental product lines built around our core competencies in cryogenics and gas processing, but with a focus on the users of cryogenic liquids and gases



- ✓ End to end provider of respiratory therapy equipment
- ✓ Set the standard for storage of biological materials at low temperatures
- ✓ Reliable, high quality solutions for environmental market applications

Serving Growing Global End Markets

BioMed FY 2014 Sales of \$226.1M



LTM 6/30/15 Highlights

20%
of Total Chart Sales

\$21MM
Backlog at 6/30/15

36%
Gross Margin

Current Challenges

Energy Environment

- ✓ Compressed spread between gas and oil prices
- ✓ Delayed investments in natural gas equipment

Currency Headwinds

- ✓ Translation impact due to strong U.S. dollar
- ✓ Currency advantage for our foreign competitors

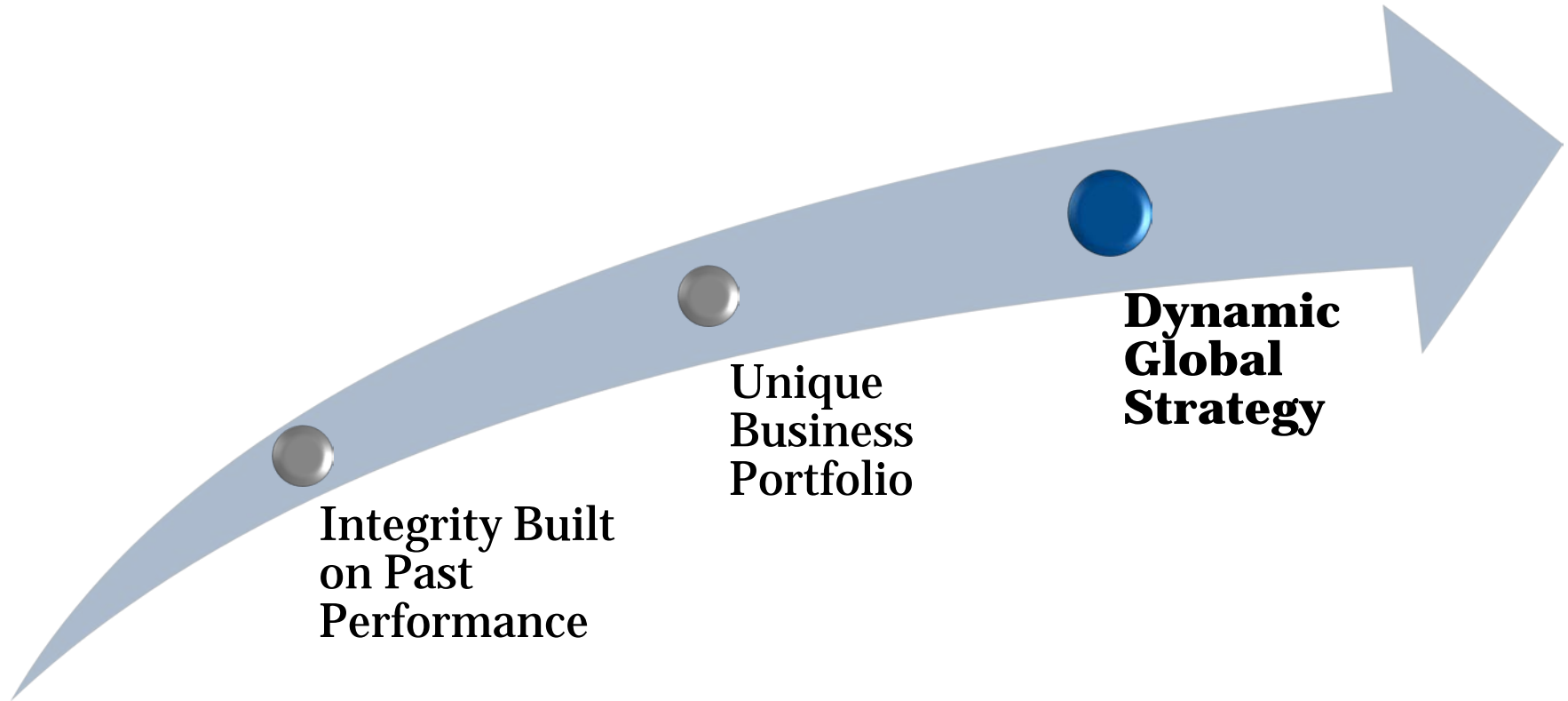
How we are addressing challenges

- ✓ Implemented cost reductions in down segments
- ✓ Continue to closely monitor end markets and order activity to respond appropriately
- ✓ Focus on Operations Excellence

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**Integrity Built
on Past
Performance**

**Unique
Business
Portfolio**

**Dynamic
Global
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Dynamic Global Strategy



Expand Industrial Gas Offerings



Maximize LNG Opportunity



Innovation Through Technology



Pursue New Growth Opportunities

Expand Industrial Gas Offerings

Energy & Chemicals

- ✓ BAHX manufacturing in China
- ✓ Best-in-Industry delivery
- ✓ Competitive pricing

Distribution & Storage

- ✓ Target developing areas where growth potential is greater than regional GDP
- ✓ New product offerings
- ✓ Expand footprint in Latin America

Maximize LNG Opportunity

Energy & Chemicals

- ✓ Standardized small and midscale LNG plants
- ✓ Expand our integrated system offerings
- ✓ Capture floating liquefaction (FLNG) opportunities

Distribution & Storage

- ✓ Target R&D efforts on developing markets
- ✓ Customer partnerships to develop joint solutions
- ✓ Enhance engineering and project management capabilities

Innovation Through Technology

Energy & Chemicals

- ✓ IPSMR® liquefaction technology
- ✓ Continuous BAHX innovation



Process System

Distribution & Storage

- ✓ New industrial products
- ✓ Continued investment in LNG product offerings

ISO Intermodal Container



BioMedical

- ✓ Accelerated new product introduction
- ✓ Improve portable oxygen concentrators



Companion® 5
Stationary
Concentrator

Pursue New Growth Opportunities

Organic

Capital Investments

Research & Development

Distribution Channels

Inorganic

Vertical Integration

Technology

Capability

Well Positioned For Continued Growth

Solid Balance Sheet

\$83M

Cash at 6/30/2015

2.30x

Current Ratio*

Significant Liquidity

\$450M

Revolving Credit
Facility

20%

Debt / Capital %**

*Total Current Assets / Total Current Liabilities as of 6/30/2015

**Total Debt (ST + LT Debt) / Total Capital (Common Equity + Minority Interest + Total Debt) as of 6/30/2015

Source: Capital IQ

Why Invest In Chart?

Proven Track Record

- ✓ Market leadership through quality and innovation
- ✓ Doubling of sales in 4 year time frame

Well Diversified Business

- ✓ Stable Industrial Gas business
- ✓ Growing BioMedical opportunities
- ✓ High growth opportunities through long term build out of LNG
- ✓ Selling to a wide range of global industries

Investing for Continued Growth

- ✓ Strategic goals to expand current platform and increase profitability
- ✓ Pursuing organic and inorganic growth opportunities